



**Successful Grant Writing**  
 Planning for Transportation Grant and Loan Programs

39<sup>th</sup> Annual Local Roads Conference  
 Wednesday, October 23, 2024 | 10:00 to 10:30 am

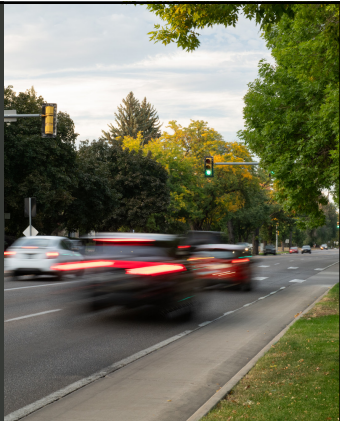
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**Agenda**

- Opening/Introductions
- Brief overview of FHWA and OST grants under Infrastructure Investment and Jobs Act (IIJA)
- Planning for Success
- Grant Tips and Tricks
- Questions



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**Opening/Introductions** 



**Chris Rolling, PE**  
 Planning & Mobility  
 Group Leader  
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**Agenda**

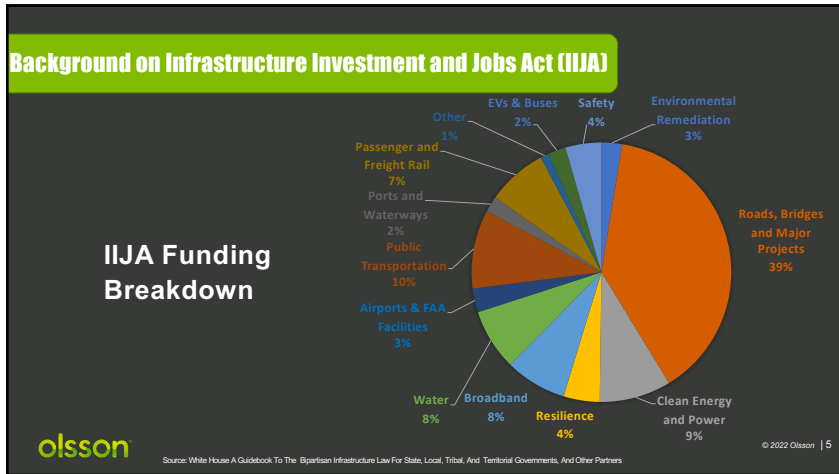
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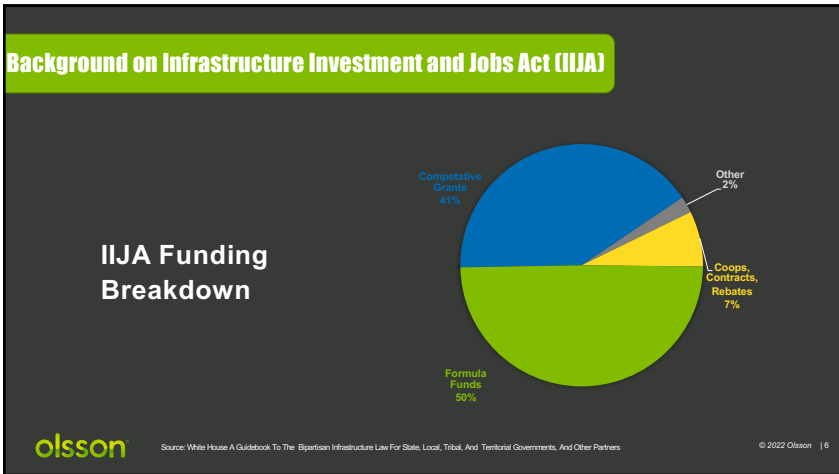
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- ### Background on Infrastructure Investment and Jobs Act (IIJA)
- | FHWA  | OST  |
|---|--|
| <ul style="list-style-type: none"> <li>• ATIIIP</li> <li>• CRP</li> <li>• STBG</li> <li>• HSIP</li> </ul> | <ul style="list-style-type: none"> <li>• CMAQ</li> <li>• RTP</li> <li>• SRTS</li> <li>• BRI</li> </ul> |
| <ul style="list-style-type: none"> <li>• RAISE</li> <li>• SS4A</li> <li>• SMART</li> </ul>                |  |
- Source: White House A Guidebook To The Bipartisan Infrastructure Law For State, Local, Tribal, And Territorial Governments, And Other Partners
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### Background on Infrastructure Investment and Jobs Act (IIJA)

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Source: White House A Guidebook To The Bipartisan Infrastructure Law For State, Local, Tribal, And Territorial Governments, And Other Partners

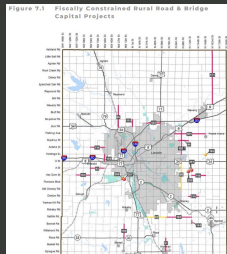
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## Planning for Success

### Have a Plan!

- Perform capital planning
- Identify funding for projects, not projects for funding
- A grant is a mini-project
- Understand the rules of engagement



Project No.	City/Highway, Use, and In Year From 17, 2011 - 2017	2011	2012	2013	2014	2015	2016	2017
<b>Overall Program Totals</b>								
<b>Overall Program Commitments</b>								
0-001-01	Highway 101 - Interchange Area & SR 101/101A Bridge							
0-001-02	SR 101 - Interchange Area & SR 101/101A Bridge							
0-001-03	SR 101 - Interchange Area & SR 101/101A Bridge							
0-001-04	SR 101 - Interchange Area & SR 101/101A Bridge							
0-001-05	SR 101 - Interchange Area & SR 101/101A Bridge							
0-001-06	SR 101 - Interchange Area & SR 101/101A Bridge							
0-001-07	SR 101 - Interchange Area & SR 101/101A Bridge							
0-001-08	SR 101 - Interchange Area & SR 101/101A Bridge							
0-001-09	SR 101 - Interchange Area & SR 101/101A Bridge							
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## Planning for Success

### Transportation Priorities

- Safety
- Equity
- Climate


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## Planning for Success

### Transportation Priorities

- Promotes Active Modes
- Systemic Improvements
- Improvements for VRU
- Regional Significance
- Resiliency



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## Planning for Success

### Bonus Points!

- Support from Community Leadership
- Interagency Partnerships
- Previous Planning
- Funding Overmatch




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## Grant Tips and Tricks

### Grant Positioning Tips

- Start with planning and community engagement / needs
- **Look for funding to complete a project**, don't create a project to fit funding
- **Coordinate** across departments internally and regionally
- Prioritize your community's capital needs and develop a **project pipeline**
- **Become familiar with state agencies** and work with them to make sure your community's or region's needs are appropriately mapped and inventoried
- **Establish relationships with the regional offices** for the federal agencies that are key to addressing your community's needs; they can help direct you to resources and provide technical assistance




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## Grant Tips and Tricks

### Grant Writing Tips

- Have a plan
- **Understand** the critical path
- Pay attention to the criteria.
- Less is more
- Find the right team members
- Use the USDOT resources




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## Grant Tips and Tricks

### Post- Grant Tips

- Organize and save your submittal
- Use opportunities debrief both internally and externally
- **Be persistent**



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## Grant Tips and Tricks - Applied

### Citywide Signal Upgrades & Pedestrian Improvements

#### Fort Collins, CO

- Iterative project selection process
  - Balancing scope against BCA and grant criteria
- Direct coordination with CDOT
- Adequate time prepare grants



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## Grant Tips and Tricks - Applied

### Court Street Access & Safety Transformation (CAST)

#### Beatrice, NE

- Copious pre-planning
- Worked local officials for support
- Iterated project scope to fit the grant



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Q & A

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