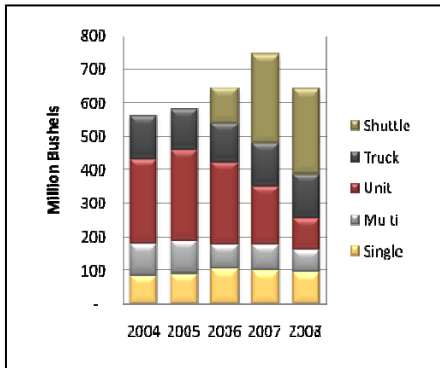


NORTH DAKOTA ELEVATOR ACTIVITIES & TRANSPORTATION SURVEY

March 2009

ND Grain & Oilseed Shipments All Elevators



Destinations Reported All Elevators

	Duluth	Other MN	Gulf	PNW	ND
2004	7%	33%	9%	19%	15%
2005	9%	28%	9%	21%	15%
2006	6%	22%	8%	34%	13%
2007	6%	20%	8%	35%	15%
2008	2%	20%	6%	37%	18%

Sum Less Than 100% Due to Unknown/Other

Average Truck Rate per Loaded Mile Survey Responses

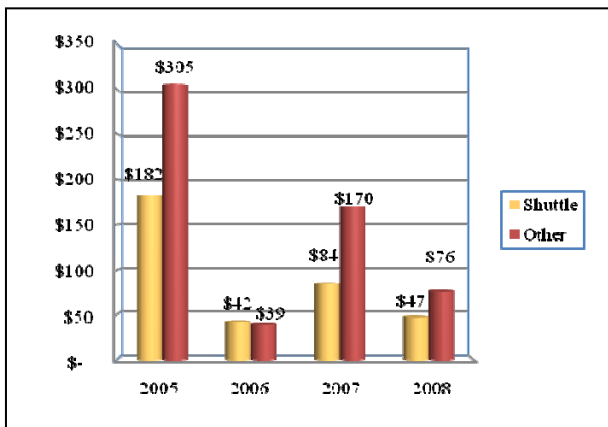
Loaded Miles	2008	2009
1 to 25 miles	3.86	3.19
26 to 100 miles	3.41	2.37
101 to 200 miles	2.37	2.56
201 miles or more	1.54	1.49

SURVEY RESPONSES

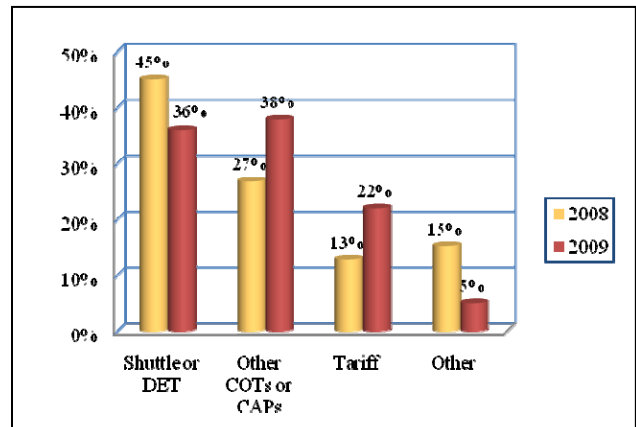
Response Rate: 65 responses from 163 total mailed = 43%

Response Location by Region: West=10, Central=15, East=37

Average Premium for Guaranteed Freight



Program Accessed for Rail Freight Orders



Service Rating for Primary Rail Carrier During 2008 (1 = poor and 5 = excellent)

	Marketing and Sales Service	Timely Delivery of Equipment	Car Ordering Alternatives/Process	Condition of Equipment	Availability of Order Information	Access to Marketing Personnel	Average 2009	Average 2008
BNSF	3.5	4.1	3.8	3.6	3.9	3.6	3.8	3.2
CPR	2.0	2.2	2.3	1.8	2.3	2.0	2.1	3.9
RRVW	4.3	3.7	4.0	3.4	4.4	4.6	4.1	3.2
DMVW	n.a	n.a	n.a	n.a	n.a	n.a	n.a	3.6
NPR	3.5	3.8	4.3	3.3	4.0	5.0	4.0	2.8
Average	3.3	3.5	3.6	3.0	3.7	3.8	3.5	3.3

Premiums

Shuttle: Average \$47; Range (\$0...\$100)
Other Guaranteed: Average \$75; Range (\$0...\$300)

Current Rail Delivery Delay: Shuttle 2 to 7 days & Other Guaranteed 0 to 90 days

Early Purchases

Share of Expected 2009 Rail Freight you have Already Ordered: Average 29%; Range (0%...100%)

Early Rail Freight Purchases for Market Year

Ordered by March 15	Share of Estimated	Average premium paid	
		Shuttle	Other
2008	20%	\$27.00	\$53.00
2009	29%	\$55.00	\$28.00

THANK YOU! TO PARTICIPATING ELEVATORS

Funding provided by the North Dakota Wheat Commission

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