

Year	Duluth	MN/CHX Midwest	Gulf	PNW	ND
2016	3%	13%	6%	43%	15%
2017	1%	14%	6%	45%	12%
2018	2%	14%	6%	45%	12%
2019	3%	17%	9 %	39%	10%
2020	2%	18%	7%	42%	12%
2021	1%	16%	6%	39%	14%
2022	1%	15%	7%	42%	13%
2023	1%	13%	7%	40%	13%

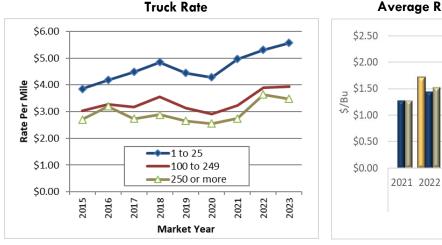
Destinations Reported

All Elevators

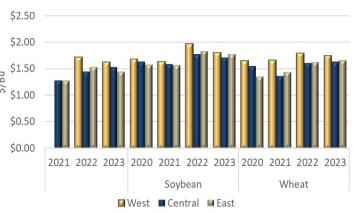
Sum Less Than 100% Due to Unknown/Other

Source: NDDA Grain Movement Database Summaries

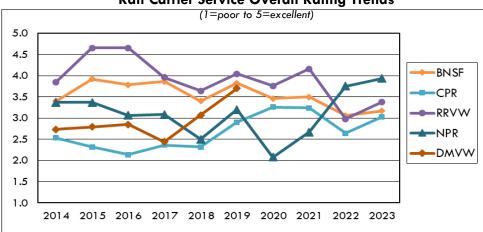
SURVEY RESPONSES Response Rate: 28%=33 responses of 118 valid mailed







Rail Carrier Service Overall Rating Trends



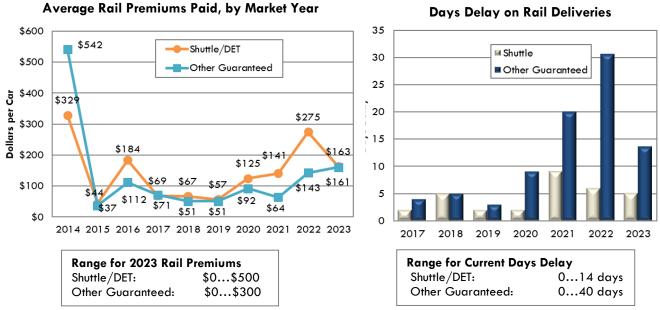
North Dakota Elevators Transportation Activities and Service, 2024 Survey

March 2024

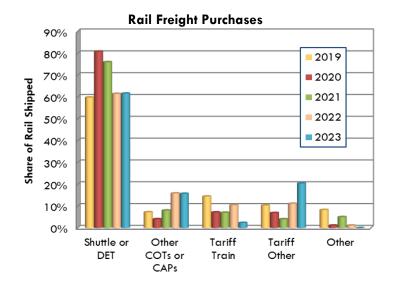
(weighted by fail handle) 1=poor to 5=excellent	Primary Carrier	Timely Delivery of Equipment	Car Ordering Alternatives/ Process	Condition of Equipment	Availability of Order Information	Access to Marketing Personnel	Average 2023	Average 2022	Average 2021
	BNSF	2.8	3.2	3.7	3.1	3.0	3.2	3.1	3.5
	CPR	4.1	2.9	3.5	2.7	2.0	3.0	2.6	3.2
	RRVW	3.0	4.0	2.0	4.0	4.0	3.4	2.9	4.2
	DMVW	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a	n.a.
	NPR	4.1	3.9	3.5	4.0	4.1	3.9	3.7	2.7
	Average	3.5	3.5	3.2	3.4	3.3	3.4	3.1	3.2

RAIL PURCHASES AND DELIVERY

(weighted by volume shipped)



*Other Guaranteed Rail Freight includes COTs, etc.



Current Year Rail Market Activity Preview

	What percent of your estimated rail freight have you purchased for this year?	Average premium paid for any guaranteed rail freight service purchased for the current year?		
Market	Share Ordered		Other	
Year	by March 15	Shuttle	Guaranteed	
		\$ per car		
2019	52%	52	27	
2020	39%	21	39	
2021	41%	81	23	
2022	46%	100	44	
2023	47%	224	164	
2024	39%	100	197	

Funding provided by the North Dakota Wheat Commission. Thank you to the North Dakota Grain Dealers Association for their cooperation on this survey.

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